AC325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

MARCH 1991

Manufactured home shipments were down 19.9 percent in March, or 3,244 homes. For the year, overall shipments are off 8,003 homes from last year, or 18.5 percent. A total of 13,069 homes were shipped from 227 plants in the month of March. 86 companies were producing in March.

In March, manufactured home shipments represented 15 percent of housing units started and 20.4 percent of single-family homes sold. The final figures for 1990 show that shipments represented 13.6 percent of housing units started and 26.1 percent of single-family homes sold.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through March

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	2,385	6.7	- 25.9	3,219	7.5
East North Central	4,420	12.6	- 17.2	5,341	12.4
West North Central	1,854	5.3	- 9.8	2,055	4.8
South Atlantic	11,554	32.8	- 30.7	16,677	38.6
South Central	6,573	18.7	- 13.3	7,577	17.5
Mountain	2,175	6.2	0.0	2,175	5.0
Pacific	4,070	11.6	- 13.9	4,726	10.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through March

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	3,246	9.8	- 35.0	4,993	12.0	1
2.	North Carolina	3,019	9.1	- 21.9	3,865	9.3	2
3.	South Carolina	1,836	5.6	- 38.6	2,990	7.2	3
4.	Georgia	1,699	5.1	- 33.7	2,561	6.1	4
5.	Michigan	1,497	4.5	- 13.8	1,757	4.2	7
6.	California	1,448	4.4	- 41.9	2,493	6.0	5
7.	Washington	1,416	4.3	+ 19.4	1,186	2.8	13
8.	Alabama	1,366	4.1	- 31.1	1,983	4.7	6
9.	Oregon	1,198	3.6	+ 15.5	1,037	2.5	16
10.	Tennessee	1,192	3.6	- 21.4	1,516	3.6	8
		17,917	54.1		24,381	58.4	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,383	11,707	- 12.5%	January	13,383	11,707	- 12.5%
February	13,725	10,855	- 20.9%	Jan-Feb	27,108	22,562	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,356	35,324	- 18.5%
April	16,227			Jan-Apr	59,583		
May	18,134			Jan-May	77,717		
June	17,373			Jan-June	95,090		
July	15,126			Jan-July	110,216		
August	19,495			Jan-Aug	129,711		
September	15,892			Jan-Sep	145,603		
October	18,081			Jan-Oct	163,684		
November	14,249			Jan-Nov	177,933		
December	10,264			Jan-Dec	188,197		

Estimated Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472			Jan-Apr	59,657		
May	18,052			Jan-May	77,709		
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%		April	278	
May	2.0%		May	360	
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	March			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	18	8	- 55.6%	55	30	- 45.5%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,069	708	- 33.8%	2,802	1,937	- 30.9%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,087**	**716**	**- 34.1%**	**2,857**	**1,967**	**- 31.2%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,947	1,503	- 22.8%	4,922	4,045	- 17.8%
Michigan *	*	*	---	*	*	---
Ohio	253	211	- 16.6%	554	516	- 6.9%
Wisconsin	237	259	9.3%	567	528	- 6.9%
Total	**2,437**	**1,973**	**- 19.0%**	**6,043**	**5,089**	**- 15.8%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	135	122	- 9.6%	324	334	3.1%
Minnesota	180	158	- 12.2%	375	403	7.5%
Missouri *	*	*	---	*	*	---
Nebraska	209	168	- 19.6%	526	500	- 4.9%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**524**	**448**	**- 14.5%**	**1,225**	**1,237**	**1.0%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,297	708	- 45.4%	4,097	2,571	- 37.2%
Georgia	2,363	1,535	- 35.0%	6,743	4,283	- 36.5%
Maryland *	*	*	---	*	*	---
North Carolina	1,623	1,522	- 6.2%	4,334	4,074	- 6.0%
South Carolina *	*	*	---	*	*	---
Virginia	301	251	- 16.6%	837	680	- 18.8%
West Virginia *	*	*	---	*	*	---
Total	**5,584**	**4,016**	**- 28.1%**	**16,011**	**11,608**	**- 27.5%**
South Central						
Alabama	1,561	1,301	- 16.7%	3,984	3,168	- 20.5%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	584	512	- 12.3%	1,396	1,286	- 7.9%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,219	1,117	- 8.4%	3,140	3,021	- 3.8%
Texas	407	386	- 5.2%	1,065	1,096	2.9%
Total	**3,771**	**3,316**	**- 12.1%**	**9,585**	**8,571**	**- 10.6%**

Manufactured Home Production

	March 1990	March 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	312	233	- 25.3%	848	665	- 21.6%
Colorado *	*	*	---	*	*	---
Idaho	254	260	2.4%	701	794	13.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**566**	**493**	**- 12.9%**	**1,549**	**1,459**	**- 5.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,003	582	- 42.0%	2,745	1,741	- 36.6%
Hawaii *	*	*	---	*	*	---
Oregon	683	640	- 6.3%	1,856	2,075	11.8%
Washington	124	123	- 0.8%	369	425	15.2%
Total	**1,810**	**1,345**	**- 25.7%**	**4,970**	**4,241**	**- 14.7%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	469	455	- 3.0%	1,116	1,152	3.2%
Total Production	**16,248**	**12,762**	**- 21.5%**	**43,356**	**35,324**	**- 18.5%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	March			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	10	7	- 30.0%	24	23	- 4.2%
Maine	174	91	- 47.7%	327	231	- 29.4%
Massachusetts	15	20	33.3%	46	37	- 19.6%
New Hampshire	27	21	- 22.2%	73	44	- 39.7%
New Jersey	40	13	- 67.5%	118	52	- 55.9%
New York	459	342	- 25.5%	1,119	819	- 26.8%
Pennsylvania	556	408	- 26.6%	1,425	1,112	- 22.0%
Rhode Island	8	3	- 62.5%	12	6	- 50.0%
Vermont	32	27	- 15.6%	75	61	- 18.7%
Total	**1,321**	**932**	**- 29.4%**	**3,219**	**2,385**	**- 25.9%**
East North Central						
Illinois	256	182	- 28.9%	632	455	- 28.0%
Indiana	541	397	- 26.6%	1,222	934	- 23.6%
Michigan	679	529	- 22.1%	1,737	1,497	- 13.8%
Ohio	508	381	- 25.0%	1,249	1,068	- 14.5%
Wisconsin	201	229	13.9%	501	466	- 7.0%
Total	**2,185**	**1,718**	**- 21.4%**	**5,341**	**4,420**	**- 17.2%**
West North Central						
Iowa	133	95	- 28.6%	313	274	- 12.5%
Kansas	93	107	15.1%	263	290	10.3%
Minnesota	130	131	0.8%	285	275	- 3.5%
Missouri	347	350	0.9%	878	705	- 19.7%
Nebraska	51	30	- 41.2%	126	95	- 24.6%
North Dakota	10	11	10.0%	27	29	7.4%
South Dakota	76	53	- 30.3%	163	186	14.1%
Total	**840**	**777**	**- 7.5%**	**2,055**	**1,854**	**- 9.8%**
South Atlantic						
Delaware	110	76	- 30.9%	334	189	- 43.4%
Florida	1,533	943	- 38.5%	4,993	3,246	- 35.0%
Georgia	927	690	- 25.6%	2,561	1,699	- 33.7%
Maryland	72	54	- 25.0%	214	149	- 30.4%
North Carolina	1,481	1,152	- 22.2%	3,865	3,019	- 21.9%
South Carolina	1,006	675	- 32.9%	2,990	1,836	- 38.6%
Virginia	452	352	- 22.1%	1,169	899	- 23.1%
West Virginia	251	228	- 9.2%	551	517	- 6.2%
Total	**5,832**	**4,170**	**- 28.5%**	**16,677**	**11,554**	**- 30.7%**
South Central						
Alabama	751	485	- 35.4%	1,983	1,366	- 31.1%
Arkansas	230	216	- 6.1%	572	569	- 0.5%
Kentucky	555	516	- 7.0%	1,353	1,187	- 12.3%
Louisiana	95	113	18.9%	273	341	24.9%
Mississippi	302	306	1.3%	770	716	- 7.0%
Oklahoma	54	65	20.4%	112	132	17.9%
Tennessee	661	494	- 25.3%	1,516	1,192	- 21.4%
Texas	355	360	1.4%	998	1,070	7.2%
Total	**3,003**	**2,555**	**- 14.9%**	**7,577**	**6,573**	**- 13.3%**

Manufactured Home Shipments

	March			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	312	242	- 22.4%	777	698	- 10.2%
Colorado	48	59	22.9%	104	170	63.5%
Idaho	58	84	44.8%	165	234	41.8%
Montana	38	59	55.3%	83	115	38.6%
Nevada	184	143	- 22.3%	636	477	- 25.0%
New Mexico	155	149	- 3.9%	350	404	15.4%
Utah	21	26	23.8%	51	67	31.4%
Wyoming	1	3	200.0%	9	10	11.1%
Total	**817**	**765**	**- 6.4%**	**2,175**	**2,175**	**0.0%**
Pacific						
Alaska	3	3	0.0%	9	8	- 11.1%
California	898	496	- 44.8%	2,493	1,448	- 41.9%
Hawaii	1	0	-100.0%	1	0	-100.0%
Oregon	351	382	8.8%	1,037	1,198	15.5%
Washington	474	401	- 15.4%	1,186	1,416	19.4%
Total	**1,727**	**1,282**	**- 25.8%**	**4,726**	**4,070**	**- 13.9%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	588	870	48.0%	1,415	2,151	52.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**16,313**	**13,069**	**- 19.9%**	**43,185**	**35,182**	**- 18.5%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date 1991 Product Mix

	Jan-Mar Shipments			Jan-Mar Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	16	7	23	*	*	*
Maine	173	58	231	21	9	30
Massachusetts *	16	21	37	*	*	*
New Hampshire *	31	13	44	*	*	*
New Jersey *	23	29	52	*	*	*
New York *	470	349	819	*	*	*
Pennsylvania	721	391	1,112	1,146	791	1,937
Rhode Island *	3	3	6	*	*	*
Vermont *	33	28	61	*	*	*
Total	**1,486**	**899**	**2,385**	**1,167**	**800**	**1,967**
	62.3%	**37.7%**	**100.0%**	**59.3%**	**40.7%**	**100.0%**
East North Central						
Illinois *	316	139	455	*	*	*
Indiana	536	398	934	2,467	1,578	4,045
Michigan *	786	711	1,497	*	*	*
Ohio	739	329	1,068	341	175	516
Wisconsin	391	75	466	448	80	528
Total	**2,768**	**1,652**	**4,420**	**3,256**	**1,833**	**5,089**
	62.6%	**37.4%**	**100.0%**	**64.0%**	**36.0%**	**100.0%**
West North Central						
Iowa *	220	54	274	*	*	*
Kansas	167	123	290	240	94	334
Minnesota	186	89	275	278	125	403
Missouri *	505	200	705	*	*	*
Nebraska	45	50	95	297	203	500
North Dakota *	19	10	29	*	*	*
South Dakota *	112	74	186	*	*	*
Total	**1,254**	**600**	**1,854**	**815**	**422**	**1,237**
	67.6%	**32.4%**	**100.0%**	**65.9%**	**34.1%**	**100.0%**
South Atlantic						
Delaware *	127	62	189	*	*	*
Florida	1,112	2,134	3,246	700	1,871	2,571
Georgia	832	867	1,699	2,226	2,057	4,283
Maryland *	83	66	149	*	*	*
North Carolina	2,067	952	3,019	2,950	1,124	4,074
South Carolina *	1,141	695	1,836	*	*	*
Virginia	541	358	899	582	98	680
West Virginia *	369	148	517	*	*	*
Total	**6,272**	**5,282**	**11,554**	**6,458**	**5,150**	**11,608**
	54.3%	**45.7%**	**100.0%**	**55.6%**	**44.4%**	**100.0%**

Year-To-Date 1991 Product Mix

	Jan-Mar Shipments			Jan-Mar Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	1,030	336	1,366	2,177	991	3,168
Arkansas *	405	164	569	*	*	*
Kentucky *	895	292	1,187	*	*	*
Louisiana *	271	70	341	*	*	*
Mississippi	531	185	716	1,019	267	1,286
Oklahoma *	83	49	132	*	*	*
Tennessee	852	340	1,192	2,240	781	3,021
Texas	566	504	1,070	544	552	1,096
Total	**4,633**	**1,940**	**6,573**	**5,980**	**2,591**	**8,571**
	70.5%	**29.5%**	**100.0%**	**69.8%**	**30.2%**	**100.0%**
Mountain						
Arizona	232	466	698	218	447	665
Colorado *	81	89	170	*	*	*
Idaho	39	195	234	172	622	794
Montana *	27	88	115	*	*	*
Nevada *	72	405	477	*	*	*
New Mexico *	224	180	404	*	*	*
Utah *	11	56	67	*	*	*
Wyoming *	7	3	10	*	*	*
Total	**693**	**1,482**	**2,175**	**390**	**1,069**	**1,459**
	31.9%	**68.1%**	**100.0%**	**26.7%**	**73.3%**	**100.0%**
Pacific						
Alaska *	7	1	8	*	*	*
California	177	1,271	1,448	216	1,525	1,741
Hawaii *	0	0	0	*	*	*
Oregon	178	1,020	1,198	310	1,765	2,075
Washington	197	1,219	1,416	7	418	425
Total	**559**	**3,511**	**4,070**	**533**	**3,708**	**4,241**
	13.7%	**86.3%**	**100.0%**	**12.6%**	**87.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	17,665	15,366	33,031	18,599	15,573	34,172
	53.5%	46.5%	100.0%	54.4%	45.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,487	664	2,151	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	636	516	1,152
Total	**19,152**	**16,030**	**35,182**	**19,235**	**16,089**	**35,324**
	54.4%	**45.6%**	**100.0%**	**54.5%**	**45.5%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
March 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,152	9.4%	1	794	11.7%	1	358	6.6%	3
Florida	943	7.7%	2	323	4.8%	7	620	11.4%	1
Georgia	690	5.7%	3	338	5.0%	6	352	6.5%	4
South Carolina	675	5.5%	4	420	6.2%	2	255	4.7%	7
Michigan	529	4.3%	5	278	4.1%	8	251	4.6%	8
Kentucky	516	4.2%	6	389	5.8%	3	127	2.3%	17
California	496	4.1%	7	63	0.9%	28	433	8.0%	2
Tennessee	494	4.0%	8	342	5.1%	5	152	2.8%	13
Alabama	485	4.0%	9	357	5.3%	4	128	2.4%	16
Pennsylvania	408	3.3%	10	250	3.7%	11	158	2.9%	11
Washington	401	3.3%	11	61	0.9%	30	340	6.3%	5
Indiana	397	3.3%	12	224	3.3%	13	173	3.2%	9
Oregon	382	3.1%	13	61	0.9%	29	321	5.9%	6
Ohio	381	3.1%	14	263	3.9%	9	118	2.2%	19
Texas	360	3.0%	15	194	2.9%	16	166	3.1%	10
Virginia	352	2.9%	16	213	3.2%	14	139	2.6%	15
Missouri	350	2.9%	17	251	3.7%	10	99	1.8%	20
New York	342	2.8%	18	198	2.9%	15	144	2.6%	14
Mississippi	306	2.5%	19	233	3.4%	12	73	1.3%	21
Arizona	242	2.0%	20	85	1.3%	23	157	2.9%	12
Wisconsin	229	1.9%	21	185	2.7%	17	44	0.8%	27
West Virginia	228	1.9%	22	163	2.4%	18	65	1.2%	24
Arkansas	216	1.8%	23	152	2.2%	19	64	1.2%	25
Illinois	182	1.5%	24	121	1.8%	20	61	1.1%	26
New Mexico	149	1.2%	25	80	1.2%	24	69	1.3%	22
Nevada	143	1.2%	26	20	0.3%	36	123	2.3%	18
Minnesota	131	1.1%	27	91	1.3%	21	40	0.7%	30
Louisiana	113	0.9%	28	91	1.3%	22	22	0.4%	35
Kansas	107	0.9%	29	67	1.0%	27	40	0.7%	29
Iowa	95	0.8%	30	76	1.1%	25	19	0.3%	37
Maine	91	0.7%	31	73	1.1%	26	18	0.3%	39
Idaho	84	0.7%	32	16	0.2%	40	68	1.3%	23
Delaware	76	0.6%	33	49	0.7%	31	27	0.5%	32
Oklahoma	65	0.5%	34	39	0.6%	32	26	0.5%	33
Montana	59	0.5%	35	19	0.3%	37	40	0.7%	28
Colorado	59	0.5%	36	27	0.4%	35	32	0.6%	31
Maryland	54	0.4%	37	31	0.5%	34	23	0.4%	34
South Dakota	53	0.4%	38	33	0.5%	33	20	0.4%	36
Nebraska	30	0.2%	39	14	0.2%	41	16	0.3%	40
Vermont	27	0.2%	40	19	0.3%	38	8	0.1%	43
Utah	26	0.2%	41	8	0.1%	43	18	0.3%	38
New Hampshire	21	0.2%	42	16	0.2%	39	5	0.1%	44
Massachusetts	20	0.2%	43	9	0.1%	42	11	0.2%	41
New Jersey	13	0.1%	44	5	0.1%	46	8	0.1%	42
North Dakota	11	0.1%	45	6	0.1%	44	5	0.1%	45
Connecticut	7	0.1%	46	5	0.1%	45	2	0.0%	46
Wyoming	3	0.0%	47	3	0.0%	47	0	0.0%	49
Rhode Island	3	0.0%	48	2	0.0%	49	1	0.0%	47
Alaska	3	0.0%	49	3	0.0%	48	0	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	12,199	**99.9%**		**6,760**	**99.8%**		**5,439**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	3,246	9.8%	1	1,112	6.3%	3	2,134	13.9%	1
North Carolina	3,019	9.1%	2	2,067	11.7%	1	952	6.2%	5
South Carolina	1,836	5.6%	3	1,141	6.5%	2	695	4.5%	8
Georgia	1,699	5.1%	4	832	4.7%	7	867	5.6%	6
Michigan	1,497	4.5%	5	786	4.4%	8	711	4.6%	7
California	1,448	4.4%	6	177	1.0%	28	1,271	8.3%	2
Washington	1,416	4.3%	7	197	1.1%	25	1,219	7.9%	3
Alabama	1,366	4.1%	8	1,030	5.8%	4	336	2.2%	17
Oregon	1,198	3.6%	9	178	1.0%	27	1,020	6.6%	4
Tennessee	1,192	3.6%	10	852	4.8%	6	340	2.2%	16
Kentucky	1,187	3.6%	11	895	5.1%	5	292	1.9%	19
Pennsylvania	1,112	3.4%	12	721	4.1%	10	391	2.5%	13
Texas	1,070	3.2%	13	566	3.2%	11	504	3.3%	9
Ohio	1,068	3.2%	14	739	4.2%	9	329	2.1%	18
Indiana	934	2.8%	15	536	3.0%	13	398	2.6%	12
Virginia	899	2.7%	16	541	3.1%	12	358	2.3%	14
New York	819	2.5%	17	470	2.7%	16	349	2.3%	15
Mississippi	716	2.2%	18	531	3.0%	14	185	1.2%	22
Missouri	705	2.1%	19	505	2.9%	15	200	1.3%	20
Arizona	698	2.1%	20	232	1.3%	22	466	3.0%	10
Arkansas	569	1.7%	21	405	2.3%	17	164	1.1%	24
West Virginia	517	1.6%	22	369	2.1%	19	148	1.0%	25
Nevada	477	1.4%	23	72	0.4%	36	405	2.6%	11
Wisconsin	466	1.4%	24	391	2.2%	18	75	0.5%	31
Illinois	455	1.4%	25	316	1.8%	20	139	0.9%	26
New Mexico	404	1.2%	26	224	1.3%	23	180	1.2%	23
Louisiana	341	1.0%	27	271	1.5%	21	70	0.5%	33
Kansas	290	0.9%	28	167	0.9%	30	123	0.8%	27
Minnesota	275	0.8%	29	186	1.1%	26	89	0.6%	29
Iowa	274	0.8%	30	220	1.2%	24	54	0.4%	38
Idaho	234	0.7%	31	39	0.2%	38	195	1.3%	21
Maine	231	0.7%	32	173	1.0%	29	58	0.4%	36
Delaware	189	0.6%	33	127	0.7%	31	62	0.4%	35
South Dakota	186	0.6%	34	112	0.6%	32	74	0.5%	32
Colorado	170	0.5%	35	81	0.5%	35	89	0.6%	28
Maryland	149	0.5%	36	83	0.5%	34	66	0.4%	34
Oklahoma	132	0.4%	37	83	0.5%	33	49	0.3%	40
Montana	115	0.3%	38	27	0.2%	41	88	0.6%	30
Nebraska	95	0.3%	39	45	0.3%	37	50	0.3%	39
Utah	67	0.2%	40	11	0.1%	46	56	0.4%	37
Vermont	61	0.2%	41	33	0.2%	39	28	0.2%	42
New Jersey	52	0.2%	42	23	0.1%	42	29	0.2%	41
New Hampshire	44	0.1%	43	31	0.2%	40	13	0.1%	44
Massachusetts	37	0.1%	44	16	0.1%	45	21	0.1%	43
North Dakota	29	0.1%	45	19	0.1%	43	10	0.1%	45
Connecticut	23	0.1%	46	16	0.1%	44	7	0.0%	46
Wyoming	10	0.0%	47	7	0.0%	48	3	0.0%	48
Alaska	8	0.0%	48	7	0.0%	47	1	0.0%	49
Rhode Island	6	0.0%	49	3	0.0%	49	3	0.0%	47
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
33,031	**99.7%**		**17,665**	**100.1%**		**15,366**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
March 1991

State	Total Productn	% of Total:	Rank:	Single Sectn Prduct:	% of Total:	Rank:	Multi Sectn Prduct:	% of Total:	Rank
Georgia	1,535	12.5%	1	788	11.5%	5	747	13.7%	1
North Carolina	1,522	12.4%	2	1,089	15.9%	1	433	8.0%	6
Indiana	1,503	12.2%	3	913	13.3%	2	590	10.8%	2
Alabama	1,301	10.6%	4	894	13.0%	3	407	7.5%	7
Tennessee	1,117	9.1%	5	813	11.8%	4	304	5.6%	8
Pennsylvania	708	5.8%	6	408	5.9%	6	300	5.5%	9
Florida	708	5.8%	7	170	2.5%	11	538	9.9%	3
Oregon	640	5.2%	8	108	1.6%	13	532	9.8%	4
California	582	4.7%	9	77	1.1%	17	505	9.3%	5
Mississippi	512	4.2%	10	396	5.8%	7	116	2.1%	14
Texas	386	3.1%	11	196	2.9%	10	190	3.5%	11
Idaho	260	2.1%	12	59	0.9%	19	201	3.7%	10
Wisconsin	259	2.1%	13	220	3.2%	8	39	0.7%	19
Virginia	251	2.0%	14	210	3.1%	9	41	0.8%	18
Arizona	233	1.9%	15	76	1.1%	18	157	2.9%	12
Ohio	211	1.7%	16	138	2.0%	12	73	1.3%	15
Nebraska	168	1.4%	17	105	1.5%	15	63	1.2%	16
Minnesota	158	1.3%	18	107	1.6%	14	51	0.9%	17
Washington	123	1.0%	19	1	0.0%	21	122	2.2%	13
Kansas	122	1.0%	20	87	1.3%	16	35	0.6%	20
Maine	8	0.1%	21	6	0.1%	20	2	0.0%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
New York	*								
Montana	*								
North Dakota	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	12,307	100.2%		6,861	100.1%		5,446	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	4,283	12.5%	1	2,226	12.0%	4	2,057	13.2%	1
North Carolina	4,074	11.9%	2	2,950	15.9%	1	1,124	7.2%	6
Indiana	4,045	11.8%	3	2,467	13.3%	2	1,578	10.1%	4
Alabama	3,168	9.3%	4	2,177	11.7%	5	991	6.4%	7
Tennessee	3,021	8.8%	5	2,240	12.0%	3	781	5.0%	9
Florida	2,571	7.5%	6	700	3.8%	8	1,871	12.0%	2
Oregon	2,075	6.1%	7	310	1.7%	13	1,765	11.3%	3
Pennsylvania	1,937	5.7%	8	1,146	6.2%	6	791	5.1%	8
California	1,741	5.1%	9	216	1.2%	18	1,525	9.8%	5
Mississippi	1,286	3.8%	10	1,019	5.5%	7	267	1.7%	14
Texas	1,096	3.2%	11	544	2.9%	10	552	3.5%	11
Idaho	794	2.3%	12	172	0.9%	19	622	4.0%	10
Virginia	680	2.0%	13	582	3.1%	9	98	0.6%	18
Arizona	665	1.9%	14	218	1.2%	17	447	2.9%	12
Wisconsin	528	1.5%	15	448	2.4%	11	80	0.5%	20
Ohio	516	1.5%	16	341	1.8%	12	175	1.1%	16
Nebraska	500	1.5%	17	297	1.6%	14	203	1.3%	15
Washington	425	1.2%	18	7	0.0%	21	418	2.7%	13
Minnesota	403	1.2%	19	278	1.5%	15	125	0.8%	17
Kansas	334	1.0%	20	240	1.3%	16	94	0.6%	19
Maine	30	0.1%	21	21	0.1%	20	9	0.1%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
Montana	*								
North Dakota	*								
New York	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	34,172	99.9%		18,599	100.1%		15,573	99.9%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500*	17.7*	29,000*	28.0*
February	10,835	59,500*	15.4*	40,000*	21.3*
March	13,069	74,100*	15.0*	51,000*	20.4*
April					
May					
June					
July					
August					
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census